

KOTARO FUJISAKI

PhD Student at University College London, Department of Economics

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RESEARCH INTERESTS

Labour Economics and Development Economics

I explore how social norms shape the behaviour of individuals and firms, with a particular focus on the following questions:

- [1] How culture, language, and norms influence policy effectiveness and economic outcomes
- [2] Firm behavior and labor market consequences when firms adopt objectives beyond profit maximization (e.g., CSR, gender equality)

EDUCATION

MPhil/PhD in Economics University College London (UCL), The United Kingdom <ul style="list-style-type: none">Supervisors: Dr Jonas Hjort and Dr Suphanit Piyapromdee	09/2023-
MRes in Economics with Distinction University College London (UCL), The United Kingdom	09/2022-09/2023
MSc in Economics with Distinction (Year 1) and Merit (Year 2) London School of Economics (LSE), The United Kingdom	09/2020-06/2022
Master's in International Public Policy Osaka School of International Public Policy (OSIPP), Osaka University, Japan <ul style="list-style-type: none">Best Master's Thesis AwardGPA: 4.00/4.00 (out of 20 credits)	04/2020-09/2023
LLB Department of International Public Policy, Osaka University, Japan <ul style="list-style-type: none">GPA: 3.90/4.00 (out of 166 credits)Study Abroad National University of Singapore, Singapore (08/2018-05/2019)Study Abroad Seoul National University, South Korea (06/2017-07/2017)	04/2015-03/2020

WORKING PAPERS

Heterogenous Effectiveness of Education Policies by Gender and Culture

Gendered Trade-off Between Schooling and Household Labor

WORK IN PROGRESS

Socioeconomic Impacts of CSR

Gender Pay Gap Transparency: Evidence from Japan - with Miki Kohara

PUBLICATIONS (in Japanese)

Fujisaki, K. (2020). *Gaikokujinzai no ukeire ga ukeirekoku rōdōshijō no chingin suijun ni ataeru eikyō: Taiwan ni okeru syūgyōfukumuhō shikō wo shizenjikken toshite* [Immigration and Native Wages: Taiwanese 1991 Employment Service Law as A Natural Experiment]. *Machikane Hōsei Journal*, 10, 4-33.

Fujisaki, K., Kusuda, S., & Loke Z. (2018). *Indonesia ni okeru CSR katsudō ga zaimu pafōmansu ni ataeru eikyō no bunseki* [Corporate Social Responsibility and Financial Performance: Empirical research into the Effect of Mandatory CSR Law in Indonesia]. *Machikane Hōsei Journal*, 8, 2-20.

ACADEMIC PRESENTATIONS

2025: Stockholm University ENTER seminar (Sweden)

2024: PSE-CEPR Policy Forum (France); Osaka University CEPO Lunch Seminar (Japan); Royal Economic Society PhD Conderence 2024 (UK); Asian and Australasian Society of Labour Economics 2024 Conference (Thailand)

2023: Asian and Australasian Society of Labour Economics 2023 Conference (Taiwan); Stone Centre and UCL Research Day 2023 Poster Session (UK); UCL PhD Seminar (UK)

2022: Osaka University CEPO Lunch Seminar (Japan)

RESEARCH AND WORK EXPERIENCE

Research Assistant to Dr Shuhei Kitamura (Associate Professor of Economics), Osaka University, Osaka, Japan	01-03/2020
Humanitarian Organisation for Migration Economics (HOME), Singapore	01-04/2019
United Nations Development Programme (UNDP) Indonesia, Jakarta, Indonesia	10/2017-03/2018

AWARDS AND SCHOLARSHIPS

Academic Research Grant for "Socioeconomic Impacts of CSR" (approx. 5000 GBP), Mishima Kaiun Memorial Foundation	06/2024
Best Master's Thesis Award, OSIPP, Osaka University	03/2024
Research Activity Encouragement Award, OSIPP, Osaka University	09/2021
Scholarship for Graduate Study (at UCL), Japan Student Services Organization	09/2022-06/2023, 10/2023-08/2025
Scholarship for Graduate Study (at LSE), ITO Foundation for International Education Exchange	09/2020-06/2021, 09/2021-06/2022
Scholarship for Graduate Study (at OSIPP), Honjo International Scholarship Foundation	04-08/2020, 07-08/2021, 07-09/2022, 07-09/2023
Best Thesis Award, Seiun-kai Law Faculty Thesis Competition	01/2020
The Highest Award, Seiun-kai Law Career Development Competition	01/2020
Academic Acceleration, Department of International Public Policy, Osaka University	04/2019-03/2020
Scholarship for Exchange Programme (at NUS), Gyomu Super Japan Dream Foundation	08/2018-05/2019
Best Thesis Award, Seiun-kai Law Faculty Thesis Competition (with coauthors)	01/2018
The Excellence Award, One Asia Association Thesis Competition	07/2017
Scholarship for Exchange Programme (at SNU) , Osaka University and The Association of East Asian Research Universities	06-07/2017

REFEREE SERVICE

Journal of the European Economic Association

LANGUAGES

Japanese (Native); English (Fluent, C1 Certified); Chinese (Fluent, C1 Certified); Bahasa Indonesia (Working knowledge, B2 Certified); Korean: Basic (A2)

CERTIFICATES

IELTS: Overall 8.0 (C1)	01/2022
HSK 汉语水平考试 (Government-authorised Chinese proficiency test): Grade 5 (C1) with Total 246/300 (80-90th)	05/2019
HIPUBI Ujian Kemampuan Berbahasa Indonesia (Ministry-affiliated Indonesian proficiency exam): Grade C (approx. B2)	07/2019